

In conjunction with Love to Grow, Chartered Accountants....

How to Make Your Numbers *Really Shift* - in Six Powerful Sessions

Finally, here is a holistic approach to business that is cohesive and seamless across various business disciplines, which together create a recipe for *measurably* improved business results.

- Learn from the approach that “the most successful” businesses adopt
- If you’re sick of the theory and just want the HOW TO MAKE IT HAPPEN
- If you want to avoid the pitfalls that caught you out last time, or
- If you want to learn alongside really focused business owners to see what they are doing to thrive

Main Themes:

Every session is focused on making your business numbers improve, at a practical ‘HOW TO’ level.

ALL Facilitated by CARL SOWTER from Marley Loft and TRISH LOVE from Love to Grow, we are also teaming up with some of NZ’s best advisors to create a holistic approach to shift your results.

Leadership - featuring Sally Anderson, CEO, Sally Anderson International Learn how to apply your money style to your own leadership approach, learn specific tips on how to lead via your decision making, understand the varying rights and responsibilities of each of the business roles you have, learn how to quickly shift yourself into a better mental state when things get challenging

Positioning - featuring Michael Major, CEO, 7 Degrees – Understand which aspects of your marketing and branding is most important to shift the numbers, which aspects are most important to track which aspects are critical to change for better results

Behavioural Cultures – featuring Keith Randall, CEO, Business Behavioural Solutions Learn how you decide “who should do what” in your business, how much these decisions impact your \$ results – where to change what you are currently doing yourself versus delegating to others, how you can tell whether these are safe decisions to make.

Team Management - featuring Sharn Rayner of Pod Consulting – How to shift the impact of low productivity in your team and how to improve the \$ impact of doing so, how to get more productivity from your own reduced effort

Risk Management/Protection - featuring Cecilia Farrow, CEO, Triplejump – How to protect what you are creating, what is most important to protect, how to ensure the advice is world class, commercial issues to address, how to insure yourself when you can’t afford it, what to measure in your business, how to track the most important aspects

Applying Leadership Teams – featuring a Panel discussion –How to operate your own part time leadership team, when to bring outside expertise on board, what to always control yourself, what aspects impact your \$ results the most, what Governance issues to address

Details:

WHEN: 8am – 12pm on 15 Sept, 12 Oct, 16 Nov, 14 Dec, 15 Feb, 14 Mar

VENUE: TBA

INVESTMENT: \$500 plus gst per month. Payments options possible, discounts for up front payment. Money back guarantee if not satisfied as to value.

TO BOOK: Email ml@marleyloft.co.nz or call Anne on (09) 523-3800 with your credit card details to confirm your place.

Please book early as limited spaces per course so to ensure quality of attention.

If we want the results we've never had, we sometimes need to do things we've never done

We need to stretch ourselves, the fruit is always out on a limb

A year from now, you may wish you had started today

We don't need to see the whole staircase to take the first step

www.marleyloft.co.nz

www.sally-anderson.com

www.podconsulting.co.nz

www.lovetogrow.co.nz

www.7degrees.net

www.triplejump.co.nz

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Chartered accountants
and business facilitators

**LOVE TO
GROW**[®]
CHARTERED ACCOUNTANTS

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